



Philanthropy Matters

Making History in the Kennebec Valley

One year from now the doors to the Kennebec Valley's health care future will open to welcome and care for you, your family and friends. When last we checked in during the spring, 40 percent of the steel structure was in place. Today, exterior walls are standing; heat is pumping into the facility to enable continued progress throughout the winter; and, in some sections, paint is already on the walls.

Every day brings changes to the massive building being erected by hundreds of Maine workers on Old Belgrade Road in Augusta.



As the leaves fall, more of the structure is visible from the southbound lanes of I-95, making it seem as though the new hospital emerged overnight.

And while the facility continues to take impressive shape, other wheels of progress turn, too. Transition planning has begun so that, when the day comes, we'll be ready to seamlessly and safely move the whole of MaineGeneral Medical Center, patients and all, to the new facility in a single 24-hour period. State-of-the-art technologies are being prepared to reduce duplication, increase physician access to patient records and ease patient and family stress. Physicians and professional medical staff are being recruited – 53 in the past year – with the new facility in their sights as the finest place to practice medicine in Maine.

Planning for Thayer renovations is under way. Our quality scores are on the rise. Staff is engaged. Our communities are curious, excited and supportive. Change, which can often be overwhelming, seems to have spurred us to be our best, and we're only getting started!

Those of us who have lived and breathed this project for years know that this did not happen overnight.

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“As of October, 5,000 contributors, comprised of businesses, individuals, families and foundations, had pledged and made outright gifts totaling \$10.4 million.”

Making History

continued

It has required a herculean effort from a dedicated team—MaineGeneral’s Board, leadership and staff, our designers and builders and the communities we serve. This once-in-a-lifetime project has been more than a decade in the making and will change the face of health care here forever.

This transformation is providing endless opportunity. While MaineGeneral has a commitment to fulfill, families and organizations in our area have an opportunity to be part of something lasting that will touch countless lives. We pledged to raise \$12 million in charitable support from our communities in answer to the unprecedented Harold Alfond Foundation gift of \$25 million outright and \$10 million in matching funds. Many of you have helped us get inspiringly close to our goal. As of October, 5,000 contributors, comprised of



businesses, individuals, families and foundations, had pledged and made outright gifts totaling \$10.4 million. We are wonderfully close to our goal and humbled daily by the generosity of those we serve!

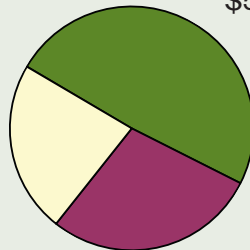
The truth remains, however, that the hardest dollars to raise are those that close the gap, as we all assume that someone else will help so we won’t have to. This is about far more than closing the campaign gap – it’s about honoring our families and friends

and ensuring the best is available to them as they navigate health care concerns throughout their lives. When the doors open in the fall of 2013, our new hospital will bear the names of those who helped build it, leaving a legacy of caring for generations to come. Gifts of \$1,000 or more will be recognized with a naming opportunity around or inside the new facility. From pavers in the gardens to plaques on the walls, we will proudly honor those whose generous investment in health care makes this transformation possible.

Campaign Update

\$10.4 million
raised to date
5,000 donors

MGH Medical
Staff, Nurses
Employees &
Board:
\$2,378,754



Businesses &
Foundations:
\$5,106,630

Individuals:
\$2,946,327

If you haven’t yet, please consider supporting our capital campaign effort, securing a vibrant, state-of-the-art future for local health care and leaving your mark on history. If you have, we remain deeply grateful.

Lisa Hallee
Vice President for Philanthropy

Watch our progress! Visit www.give.mainegeneral.org

Grateful Givers

Drs. Michael and Margaret Griffin



Mike and Meg Griffin have dedicated their professional lives to medical practice in Waterville. Drawn by Thayer's reputation for medical excellence and the beauty of the area, they came to Waterville in 1981 and created a legacy of outstanding and compassionate patient care. Mike became Waterville's first board certified gastroenterologist, and

Meg, a beloved obstetrician and gynecologist. They grew their individual practices for eight years and eventually took on partners, creating the foundation for the outstanding practices that care for MaineGeneral patients today. In addition to their practices, Meg played an important role in developing area rape crisis response services and Mike served as the chief of medical staff during the Augusta/Waterville medical staff merger in 1997. They both served on

MaineGeneral's board of directors during their 29-year tenures. Mike and Meg retired in 2010, having forever left their mark on patient care in the Kennebec Valley. With their generous support for the capital campaign, they give their stamp of approval on MaineGeneral's plans for our New Regional Hospital, renovated Thayer Campus and continued medical excellence.

Grateful Givers continued on next page

“Beginning in the 1700s with the work of Martha Ballard, health care in the Kennebec River valley has been professional and caring. Through the 20th century, medical care in this community has been excellent; we wish to ensure that this tradition continues for our friends, neighbors and everyone along the Kennebec River.”

Give the Gift of Remembrance

Memorial gifts are a wonderful, lasting way to remember a loved one, honor someone who has made a difference in your life and give comfort to a bereaved family. Choosing to make a memorial gift touches the lives of our patients and their families in a meaningful, memorable way while also supporting quality health care for your friends and neighbors. You may direct your gift to a particular program such as cancer or hospice care or you may have your gift support our area of greatest need.

It's easy to invite friends and family to join your lasting tribute. Just give us a call at 861-8676 or include these words in an obituary notice:

*In lieu of flowers, memorial contributions may be made to MaineGeneral Health to benefit (program of choice). Please send your gift to: MaineGeneral Health, Office of Philanthropy
PO Box 828, Waterville, Maine 04903-0828*

Grateful Givers *continued*



**Wick and Ruth Johnson,
Kennebec Technologies**

“We are proudly supporting the new hospital because it is vital to the future of central Maine. As a center of excellence it will enhance the quality of life in the area and bring significant new economic activity.”



**Mike Levenseller,
Dead River Company**

“As a family-owned Maine business, Dead River Company considers it both a privilege and responsibility to support the communities we serve. We are proud to support MaineGeneral Health and its mission *‘to enhance, every day, the health of the people of the greater Kennebec Valley.’*”



**Randy and Teresa Hutchins,
O'Connor GMC**

“We are very proud to participate in and support this once-in-a-lifetime opportunity. The New Regional Hospital will help make health care better for our families, employees and friends while also bringing economic growth to central Maine, making it a better place to live and work.”



Bob & Scoop Marden

“In much the same way as the Harold Alfond Center for Cancer Care, our new inpatient facility in north Augusta will be a shining example of how the people of the greater Kennebec Valley come together to provide the best for one another. The new hospital will ensure access to extraordinary services for the indefinite future and the renovated Thayer Campus will honor our rich history as it builds upon our legacy of local medical excellence.”



Joey Joseph, Cold Brook Saab

“This new hospital has been a long time in coming and is the best move for us regionally. With Thayer playing a vital role by maintaining 24/7 emergency services and providing comprehensive outpatient services, I know my family will continue to receive the same exceptional care we’ve relied on for decades.”

These donors are among the many generous contributors to our capital campaign who are giving from a place of personal gratitude for past care, and with hope for our collective health care future.

Thayer: Critical Anchor for *Keeping Care Close to Home*

Thayer renovation plans are under way! MaineGeneral staff, architects and construction team members are hard at work designing a new Thayer that will serve our community far into the future. Design and engineering will be complete by June 2013 and construction will begin in January 2014. Thayer will remain open and continue providing emergency and outpatient services throughout the renovation process to ensure you get the care you need when and where you need it.



Our goal for the new Thayer Comprehensive Outpatient Center is to improve patient access to more of the medical services our patients need every day. We will be adding services to those already at Thayer and reorganizing the space to place related services next to each other to make it more convenient for patients. Many of the administrative offices now at Thayer will be moved to other locations in Waterville to make room for more clinical services. When renovations are complete in late 2014, our patients will be able to more easily access many of the services they need without traveling to multiple locations.

You will continue to receive most of your care from your trusted providers at places familiar to you. If you are ill or injured, you can still go to the Thayer Emergency Department. You can still get all your same-day surgery at Thayer. Mammograms, lab work and X-ray services will still be available at FirstPark and the Thayer Campus – the services you need, right where you need them!

For a comprehensive list of outpatient services offered at Thayer, please visit www.ournewhospital.org/thayer.

9th Annual Walk for Hope: A Resounding Success!

A record-setting turnout of both walkers (1,000+) and dollars raised (\$130,500 and counting!) highlighted the 9th annual Walk for Hope held Saturday, Oct. 13. The weather was brisk and sunny, giving us a wonderful opportunity to raise awareness of breast cancer with our "sea of pink." Walk Marshalls Sheri Fuller (Fairfield) and Michelle Duncan Shaw (Whitefield) kicked things off with a ribbon cutting ceremony, and were followed by

an enthusiastic crowd including survivors, those in the midst of their breast cancer battle, families, friends and those walking to remember the ones they've lost to this terrible disease. Participants walked to raise funds for MaineGeneral's Breast Care Program, which helps pay for mammograms for women who are without insurance or are under-insured, and to purchase state-of-the-art mammography equipment for the New Regional Hospital. These funds will be matched by the Harold Alfond Foundation. For more details and photos from the event, go to www.give.maine-general.org/HOPE.



Community Connections

3rd Annual AIDS Walk of Central Maine

**Sunday, May 19, 2012
Waterfront Park, Hallowell**

Beneficiary: more than \$6,000 to the Horizon Program

The AIDS Walk is a 5K walk, 10K run and silent auction, with family friendly activities including a cookout, clowns, facepainting and more. The Horizon Program provides quality, compassionate and comprehensive medical and social services to all identified HIV-positive individuals in central and mid-coast Maine.

5th Annual Erskine Walk to Cure Breast Cancer

**Thursday, May 23, 2012
Erskine Track, South China**

Beneficiary: \$3,111 to MaineGeneral's Breast Care Program

As the sun started to peek out from behind the clouds, students, faculty and community members hit the track to walk, raise money and remember. The walk raises funds for a cause that was near and dear to the heart of fellow classmate Amanda "Mandy" Edwards, who died in a car accident in 2008. In their five years of walking Erskine students have contributed nearly \$23,000!

Visit our web site:
www.give.mainegeneral.org
Under "Get Involved" click on "Community Connections" and read all about it!

4th Annual Live & Dance Strong

**Sunday, July 14, 2012
Winthrop Performing Arts Center,
Winthrop**

Beneficiary: \$4,750 to the Harold Alfond Center for Cancer Care
In its fourth year, Live & Dance Strong reached a milestone by dancing its way to a cumulative contribution of \$22,250. Filled with beautiful choreography, passionate expression and memories, the evening proved a success in supporting local cancer care and honoring the late Richard Randall.

Rally for the Cure Golf Tournament

**Friday, August 9, 2012
Augusta Country Club, Augusta**

Beneficiary: \$5,000 to benefit MaineGeneral's Breast Care Program

Men and women alike were sporting pink as they hit the Augusta Country Club course in support of breast health and breast cancer awareness. Deb Hart and Cheryl Timberlake served as event co-chairs.

4th Annual Scrap for Hope

Sunday, September 29, 2012, Augusta Armory, Augusta, ME

Beneficiary: (Total TBA!) to the Harold Alfond Center for Cancer Care
In its final year, Scrapper Jan and Company made a lasting impression with a full day of scrapbooking shared with vendors and other scrapping enthusiasts. We couldn't be more grateful for four years of generosity and "scrapping for hope" in support of local cancer care!

4th Annual Drive Out Cancer Challenge

**August 24, 27-28th, 2012
Gardiner Area High School,
Gardiner**

Beneficiary: \$21,500 to the Harold Alfond Center for Cancer Care

This event, involving historic Cony and Gardiner high school rivals, went big and added to their previous contributions to reach a remarkable four-year total of \$53,252. Gardiner hosted this year and the Challenge engaged all fall sports through scrimmages, concessions, ribbon sales and a motorcycle ride-in.

3rd Annual Steve's Cup

**Sunday, September 8, 2012
JW Parks Golf Course, Pittsfield**

Beneficiary: \$2,000 to the Harold Alfond Center for Cancer Care

Not even gusty winds could keep this group off the course! Golfers enjoyed a friendly round and learned some helpful colon cancer awareness tips. Steve's Cup honors the memory of Stephen O. Weymouth.

We extend our sincerest gratitude to those who so thoughtfully share their efforts, talents and passions to care for those in our communities!

End-of-Year Giving

2012 Year-End Giving Going Strong!

The response to our annual appeal, mailed earlier this fall, has been incredibly positive. The mailing informed our families, friends and neighbors of the tremendous value of supporting MaineGeneral as a charitable organization. Not only do your donations help to provide excellent care in our medical facilities, but your dollars also support efforts in the community that often go unrecognized. We teach classes for hundreds of patients and their families on important health issues such as chronic disease prevention and management; we immunize thousands of school children; and we participate in clinical research trials. There is much to celebrate at MaineGeneral and generosity like yours helps make the good work we do in our communities possible.

You can help make the future of health care bright by supporting our campaign for the New Regional Hospital and Thayer Comprehensive Outpatient Center!

In one year's time we'll welcome patients into our new, state-of-the-art facility that has been designed and built with patient and family needs in mind. Join the nearly 5,000 people who have already supported this effort by making a donation today. Consider honoring a loved one in a unique way with a naming opportunity at the New Regional Hospital.

- Naming opportunities begin at the \$1,000 level and pledges may be spread over five years.
- All cash payments, up to \$10 million, received by Dec. 31, 2016 will be matched by the Harold Alfond Foundation.

Family is everything to Charlie and Nancy Shuman

And they want their grandchildren to know they invested in their healthy futures from the beginning. Each of their five beloved grandbabies will have a granite wall tile engraved in their honor and featured in the network of healing gardens that encompass the New Regional Hospital. On opening day they'll be able to find their names in the landscaping; in a few years they'll do the same with a greater understanding of the gift their grandparents gave. And decades from now they may be back with their own children to share the legacy of love their grandparents so successfully built in the Kennebec Valley.

To learn more about how you can honor a loved one with a paver or wall tile, please visit www.give.mainegeneral.org/honor.



In Honor of . . .

Much like at the Harold Alfond Center for Cancer Care, the landscaping of our New Regional Hospital will be embedded with reminders of the generosity that helped enable world-class care close to home. Consider honoring a loved one or friend today with the gift of legacy – their name etched in granite or beautiful brushed metal.

www.give.mainegeneral.org/honor

Healing of Vulnerable Victims Supported

In late September MaineGeneral Medical Center received the welcome news that the vital work of the Kennebec Somerset Assault Services Collaborative (KSASC) will be funded for three more years. More than 10 years



Barbara Covey, MD

ago Dr. Barbara Covey, Sherri Thornton and other nurses at MaineGeneral's Emergency Department began with a deep commitment to improve services

for women arriving at the emergency department as victims of sexual assault. Soon this team, trained as Sexual Assault Forensic Examiners (SAFE) and Sexual Assault Nurse Examiners (SANE), were recognized and supported with state grants to strengthen the SAFE/SANE program.

Over the past decade, support has come in many forms to ensure these highly skilled professionals are available to meet the needs of this vulnerable population:

- Five years ago, the Fannie E. Rippel Foundation gave \$100,000 to support development of the collaborative as a way to honor the exemplary service of one of their Trustee Emeriti, Mr. Edward Probert;

- Three years ago, the program sought and won a large Department of Justice grant to ensure the growth of SAFE/SANE objectives through a collaborative effort involving area hospitals – including Inland, Sebecook Valley and Redington Fairview – as well as services provided by the Family Violence Project (FVP) and Sexual Assault Crisis and Support Center (SACSC);
- September's news of renewed funding ensures additional nurses will be trained in forensic examination which will improve coverage and focus on enhancing quality, consistent responses to cases involving pediatric victims of sexual assault.

These grants, partnered with the generous spirit and compassion of the professionals tackling this problem, have improved and grown the number of trained providers needed for such specialized care. At the same time, the KSASC project shows that intentional, coordinated services among hospitals and community providers can reduce costs and improve care for all.

In 2011, Dr. Covey and Sherri Thornton, SAFE/SANE program coordinator, received statewide and international recognition for their work on this project. We applaud them, and their partners and funders, for making a significant difference in the lives touched by their remarkable work.

Philanthropy at Your Fingertips!

Come Fly with Us . . .

Visit

www.give.mainegeneral.org to “fly around” the exterior and take a virtual tour inside MaineGeneral's New Regional Hospital. See what we're up to as the interior finishes take shape and we continue the important work of enhancing the patient experience and transforming local health care, inside and out!

We're going green! We are sending periodic e-newsletters with the latest and greatest philanthropy updates. To sign up, go to: give.mainegeneral.org. Click on Subscribe to set up your personal log-in.



Bubbe and Zadie of Kennebec County

Charlie's Motor Mall Doubles Gift for Healthy Futures

Charlie and Nancy Shuman have been lovingly cultivating unconventional families for years. With the help of their two beloved children, Stephen and Elissa, they've grown a reputation for treating employees and customers as more than familiar faces in need of a paycheck or transportation; they've provided significant annual support to United Way efforts that put backpacks and shoes on school-bound kids every August and food on holiday tables; they've even adopted sibling stray puppies, Spud and Precious, from the Waterville Area Humane Society. Look up "family" in the dictionary and you're likely to see the beaming faces of Charlie and Nancy as definition A.

Their most recent philanthropic gift is no exception. As early supporters of MaineGeneral's New Regional Hospital & Thayer Comprehensive Outpatient Center, Charlie's Motor Mall made a wonderful leadership pledge of \$250,000 in June 2011. In August 2012, the "Family of Dealerships" owners transformed a typical Thursday into an extraordinary one by presenting their intention to nearly double their initial gift to name the Maternal/Child Health Wing in MaineGeneral's New Regional Hospital. In so doing, Charlie and Nancy will be the "Bubbe and



Zadie" for far more babies than their own five grandchildren.

Moved by the breadth of maternal/child services the new facility will offer, Nancy and Charlie recognized this as another opportunity to care for their family – immediate and otherwise.

"It's about beginnings," Nancy said. "Twelve hundred new beginnings will happen here every year and each one deserves a healthy start. Every first tiny foot forward deserves the best."

"We gave what we could in the beginning," Charlie said. "Business is good. This community is wonderful. We're in a place where we can and want to do more. Ultimately, we increased our gift because this is important."

Charlie and Nancy met and married in Portland, Maine. In the early days of their relationship,

Charlie spent much of his time on the road working for America Motors Jeep, covering a wide geographic area and numerous dealerships. Nancy worked at a hardware store as a jack-of-all-trades, tackling everything from weighing out nails, to accounting and inventory. They lived paycheck to paycheck for quite some time before realizing their current success.

Charlie worked for America Motors for 17 years before going into business for himself. He loved his experience there and developed a passion for auto sales while gathering insights about what dealerships did and did not do well. This knowledge, combined with his penchant for mechanics, helped him launch his own venture when the opportunity presented itself in 1986.

"I went into partnership with a colleague. We negotiated terms at a restaurant and 'signed to' on

a paper napkin,” Charlie said. “This was back in the days before everything was complicated by legalities. Back then, a paper napkin was as good as a handshake which was as good as an official contract.”

And just like that, the seed for Charlie’s Motor Mall was planted. What started out as a modest Subaru dealership with 17 staff members is now a family of dealerships with nine bustling stores, three corporations, 250 engaged employees and a reputation for caring, customer service.

“We never dreamed we’d be this big,” Charlie said. “As opportunity came along, we seized it. We’ve expanded every year since we started.”

The secrets to their success, he says, are simple. “It’s all about the customer experience which is largely dependent on the quality and contentment of the people who work for you,” he said. “We don’t allow for customer inconvenience and we’re good to our employees. They’re like family; many of them have been with us for 15, 20, 25 years and that longevity contributes to our success.”

Charlie sees MaineGeneral’s efforts in keeping with these same principles. “We are supportive of efforts that take care of the community that’s taken such great care of us. We want the best for our family, be it our children, grandchildren, employees, customers. They all deserve world-class care and that’s what MaineGeneral is creating with this new facility—a health care experience that puts the patient and their families first.”

“Ultimately, we increased our gift because this is important.”

MaineGeneral’s New Regional Hospital: A great place to welcome future generations!

The hospital’s birthing center, the Maternity and Pediatrics Wing Maternal Child Health Suite (MCH) is designed with expectant mothers, families and new beginnings in mind. The suite heightens comfort with a welcoming, warm aesthetic and hospitality-like patient experience and also enables specialty care for some of our most vulnerable new arrivals.

MaineGeneral’s New Regional Hospital will welcome approximately 1,200 babies each year. Mom and baby will be together from the start with access to lactation consultants and other specialists to ensure questions are answered and that the first tiny foot forward in life is a healthy one.

We will expand our scope of services at the new hospital. Our Specialty Care Nursery will provide a higher level of care and allow women now being transferred to other hospitals for delivery, such as those at 34-36 weeks gestation, to stay close to home with supportive friends and family nearby.

Features:

- 18 private patient rooms
- Eight labor and delivery rooms
- Specialty Care Nursery
- Family waiting room
- On-call physician offices
- Easy access off the main facility corridor



Capital Campaign Donors

\$5,000,000 and more

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\$1,000,000 to \$4,999,999

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\$500,000 to \$999,999

The Shuman Family and Charlie's Family of Dealerships
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